

Interim Report First 3 Months 2020/21

Analyst Conference Call on February 5, 2021

Executive summary of Q1 2020/21





- First quarter closed with a very good Q1 result
- » Operating EBT of €82 million (PY: €31 million)
- » ROCE of 9.6 % (PY: 7.6 %)
- Sood operating performance of our plants
- » Net cash flow at €-273 million (PY: €-93 million)
- Positive development of market conditions with increased RCs for copper scrap and recycling material, higher metal gains based on higher metal prices, and growth in demand for copper products
- Integration process of Metallo proceeded well. Synergies now already expected at €15 million EBITDA over course of FY 2020/21
- Due to the positive development of market conditions, we increased our forecast for FY 2020/21:
 - Operating EBT now between €270 million and €330 million

Earnings figures reflect good operating performance





		ЗМ	ЗМ	Change vs. prior
(operating IFRS)		2020/21	2019/20	year
Revenues	€m	3,463	2,709	28 %
Gross profit	€m	334	263	27 %
EBITDA	€m	131	71	85 %
EBIT	€m	85	33	>100 %
EBT	€m	82	31	>100 %
Consolidated net income	€m	63	24	>100 %
Operating ROCE (operating EBIT last 4 quarters)	(%)	9.6	7.6	-

Metallo sites included in 2020/21.

Market conditions in Q1 2020/21: Very promising scrap markets, strong demand for copper products

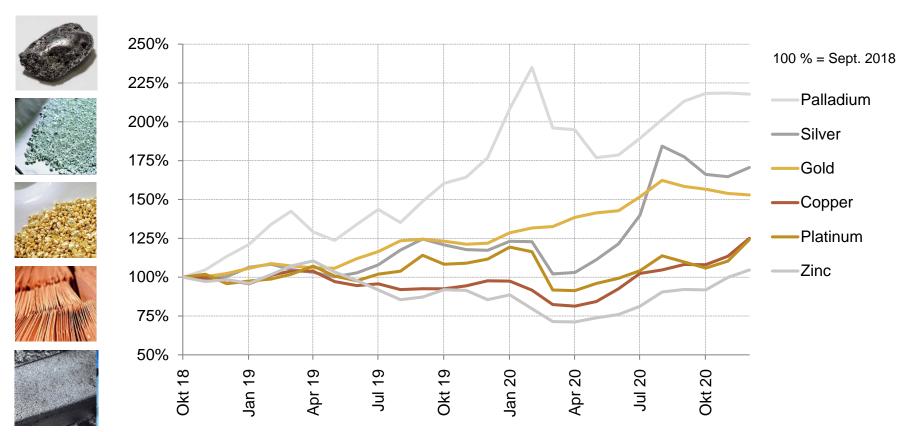


Trend in significant market prices and refining charges



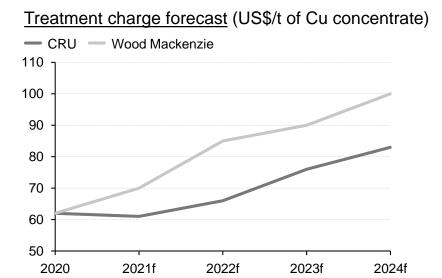
Strong development of multi-metal prices

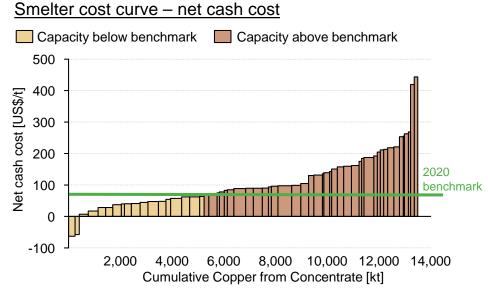




Strong increase in TC benchmark levels expected – current TC levels are unsustainable for the primary Cu smelter industry







- With the smelter project pipeline drying out and concentrate capabilities ramping up during the timeframe of the outlook, Wood Mackenzie and CRU expect a steady increase in TC benchmark levels until 2024
- Using Wood Mackenzie's Smelter Cost Model as a reference, current TC benchmark levels are unsustainable for 68 % of the Cu smelter capacity, as these operate above US\$ 62/t

Key performance indicators provide room for future growth





		3M 2020/21	3M 2019/20	Target
ROCE*	%	9.6	7.6	15.0
Equity ratio (equity / total assets)	%	47.9	53.7	> 40.0
Debt coverage**		0.9	0.1	< 3.0

Additional KPIs		3M 2020/21	3M 2019/20
Capital expenditure	€m	36	61
Capital employed (balance sheet date)	€m	3,120	2,633
Net cash flow	€m	-273	-93

^{*} Rolling EBIT last 4 quarters
** Net financial liabilities / rolling EBITDA last 4 quarters

Segment MRP: Good operating performance combined with favorable market conditions



Operating results for Segment Metal Refining & Processing (MRP) (first 3 months FY 2020/21)



Segment MRP	3M 2020/21	3M 2019/20		
EBIT (in €m)	99	55		
EBT (in €m)	97	54		
ROCE* (%)	13.7	13.8		
(Quantities in 1,000 t)				
Concentrates	607	490		
Copper scrap / blister copper	102	100		
Other rec. materials	139	67		
Cathodes	278	234		
Sulfuric acid	550	471		
Rod	200	199		
Shapes	40	35		

- Scrap markets show significantly higher RCs for copper scrap and recycling materials compared to previous year, combined with considerably increased throughput
- Significantly increased concentrate throughput, with weakened market conditions for concentrates
- Sood metal gain at increased precious metal prices
- Cathode output increased in Hamburg and Olen year-on-year
- Sulfuric acid production increased in line with concentrates, but significantly lower prices vs. Q1 2019/20
- Sood recovery of demand for rod and shapes, production levels slightly above PY

Segment FRP: Good recovery of product demand



Operating results for Segment Flat Rolled Products (FRP) (first 3 months FY 2020/21)



Segment FRP	3M 2020/21	3M 2019/20		
EBIT (in €m)	0	-1		
EBT (in €m)	-1	-2		
ROCE* (%)	2.9	-10.5		
(Quantities in 1,000 t)				
Flat rolled products and specialty wire	47	41		

[»] Significantly higher sales volumes in what is otherwise the seasonally weakest quarter

- Sood recovery of demand for the segment
- » Production increased 15 % vs. Q1 2019/20

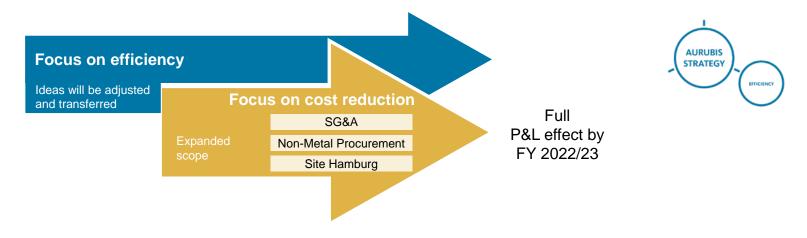
* Rolling EBIT last 4 quarters

Well on track with the efficiency improvement/cost reduction program



We have a clear objective:

We want to become the most efficient and sustainable integrated smelter network worldwide.



- » Measures for improvements are being implemented
- Cost reduction through headcount cuts of 300 FTE from the program current status at 67 %
- Cost reduction forecast from program estimated at €70 million until the end of FY 2020/21

Market outlook for 2020/21













Copper price Precious metal prices	January Reuters poll: Copper: US\$ 7,648/t (2021) and US\$ 7,664/t (2022) Gold: US\$ 1,948/oz (2021), Silver: US\$ 25.86/oz (2021)
Copper concentrates	We anticipate an increasing concentrate supply. Our smelters are well supplied until Q3 2020/21.
Copper scrap	We expect a very good supply for the rest of FY 2020/21. The smelter network is supplied with scrap materials until Q3 2020/21.
Sulfuric acid	Current signals for Q2 remain positive: spot markets in Europe and overseas show increased demand, meeting tight supply
Aurubis Copper Premium	Has been set for 2021 at US\$ 96/t (2020: US\$ 96/t)
Rod	Outlook for Q2 of FY 2020/21 remains positive, demand from automotive sector and cable producers increased YOY
Shapes & FRP	Current demand well above previous year. Demand for FRP strongly recovered.





We increased our forecast range to an operating EBT between €270 million and €330 million and an operating ROCE between 9 % and 12 % for fiscal year 2020/21.

Interval forecast

interval forceast		
	Operating EBT in € million	Operating ROCE in %
Group	270 – 330	9 – 12
Segment MRP	300 – 380	11 – 17
Segment FRP	14 – 22	5 – 9

Strategic perspective:

"Most efficient and sustainable smelter network worldwide"





Aurubis **growth focus in** the processing of recycling materials

- » Footprint expansion into new secondary/recycling markets and material groups
- Integration of Metallo into the Aurubis Group and optimization of Group-wide flowsheets
- Expanding activities for selected Precious & Minor Metals

Aurubis aims to be the **most sustainable** integrated smelter network worldwide

- » Group-wide decarbonization roadmap
- » Continued reduction of emission levels
- » Ensuring sustainability of Aurubis' supply chains

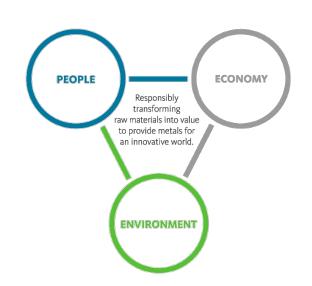
» Performance Improvement Program (PIP)

Sustainability is a fundamental component of the Aurubis strategy and our efforts are positively recognized by various ratings



Aurubis Sustainability Strategy 2018-2023, main sustainability ratings & initiatives

Aurubis Sustainability Strategy











Score A-

(2020)







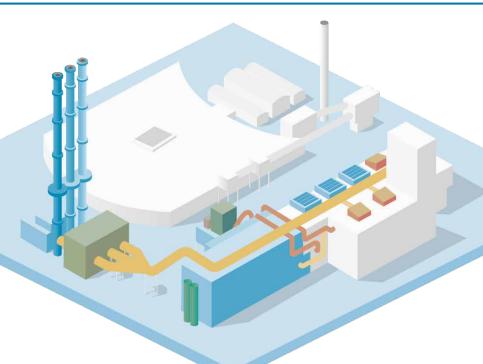




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Example for further reduction of diffuse emissions (RDE)





- Major investment in Hamburg of about € 100 million in suctioning devices and filter facilities
- Expected reduction of more than 70 % in diffuse emissions

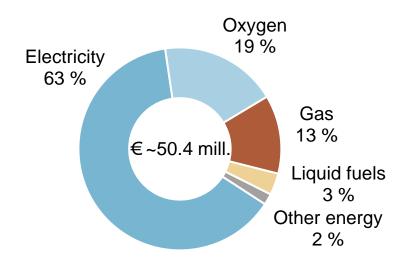




Major CO₂ reductions in electricity-consuming assets only possible through use of green electricity



Breakdown of energy costs in the Aurubis Group (3M 2021/20)



Electricity consumption and CO₂ scopes

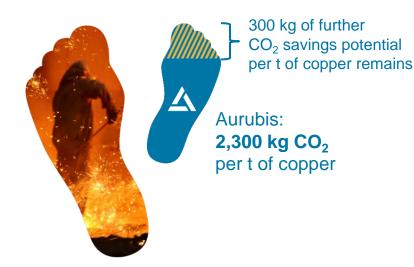
- » Total electricity consumption in the Aurubis Group: approx. 1.78 million MWh (2019)
- » CO₂ emissions of 1.44 million t (2019)
 - 0.50 million t of emissions produced as a direct result of burning fuels in internal facilities (Scope 1)
 - 0.94 million t indirect emissions related to purchased energy (Scope 2)

Aurubis is a global leader in decarbonization – with nearly half the global average CO₂ footprint – and continues to extend its lead



AURUBI

STRATEGY



Global average: **4,027 kg CO₂** per t of copper

Decarbonization enabled through innovation at Aurubis:

- » District heating part 1 in Hamburg (20,000 t CO₂)
- » Power2Steam in Hamburg (up to 4,000 t CO₂)
- » Wind turbine in Olen (~5,800 t CO₂) / back-pressure turbine in Pirdop (~5,600 t CO₂)

We continue to work on tangible solutions to extend our lead:

- » District heating part 2 in Hamburg (reduction potential of an additional 120,000 t CO₂)
- » Substitution of natural gas by using hydrogen (i.e., anode furnace)

Example for further CO₂ reductions: Substitution of natural gas – use of hydrogen in anode furnace



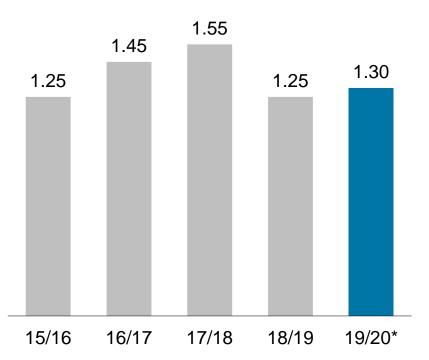


- Use of hydrogen as a reducing agent in the anode furnace
- Trial on an industrial scale is planned to take place in June 2021
- Soal of exploring the increased efficiency of hydrogen in the reduction process
- » CO₂ reduction potential estimated at 6,000 t p.a. for anode furnace in Hamburg
- Pilot project for our integrated smelter network

Annual General Meeting on February 11, 2021



<u>Aurubis dividend</u> (in € per share)



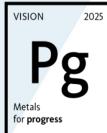
First virtual Annual General Meeting on February 11, 2021



- The proposed dividend for shareholders is € 1.30 per share
- Link for the AGM:
 - > https://www.aurubis.com/agm
 - > http://www.aurubis.com/hauptversammlung











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Financial Calendar



- » Virtual AGM
- » Q2 2020/21
- » Q3 2020/21
- » Annual Report 2020/21

February 11, 2021 May 10, 2021

August 5, 2021

December 3, 2021

Aurubis at a glance



Company highlights

- » Based in Hamburg, Aurubis AG develops its leading market position with a responsible approach to the environment, people, and resources
- The company's main expertise is in optimally processing concentrates and recycling raw materials with complex qualities
- Metallurgical know-how, state-of-the-art plant facilities, and extraordinarily high environmental standards for the sector make Aurubis an attractive partner for raw material suppliers
- >> The company, which was founded in 1866 as Norddeutsche Affinerie AG, is listed in the MDAX and produces more than 1 million t of copper cathodes and various copper products from them with about 7,200 employees worldwide
- The Group is active in more than 20 countries and has production sites concentrated in Europe and North America
- Aurubis is one of the world's leading producers of cathodes, rod, and flat rolled copper products













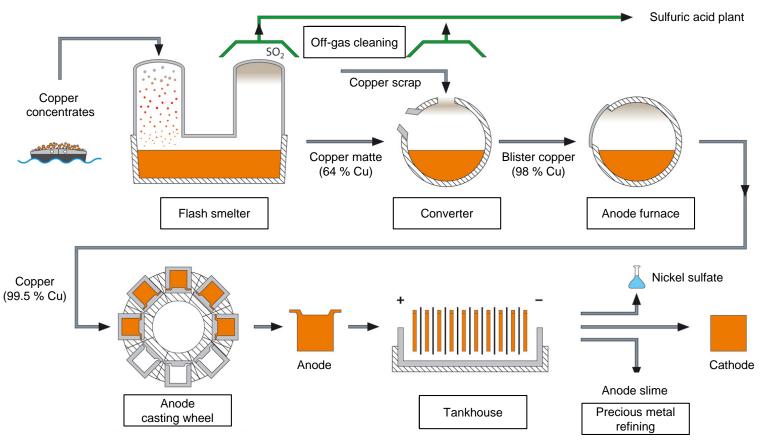






Primary copper production process





Scheduled shutdowns in the next 3 years



Status: November 2020

	FY 2020/21	FY 2021/22	FY 2022/23	PLANNING
Hamburg	 Anode furnace Jun. 2021 EBT effect approx. €6 million 	 Smelter maintenance May/Jun. 2022 EBT effect approx. €25 million 		
Pirdop	 Smelter maintenance Aug./Sep. 2021 EBT effect approx. €23 million 		> Smelter maintenance> Aug./Sep. 2023EBT effect approx. € 22	million
Lünen	> KRS May 2021 EBT effect approx. €7 million	> KRS May 2022 EBT effect approx. €6 million	> KRS May 2023 EBT effect approx. €7 m	nillion
	Anode furnaceSept. 2021EBT effect approx. €6 million	Anode furnaceSept. 2022EBT effect approx. €6 million	Anode furnaceSept. 2023EBT effect approx. €6 m	nillion

Disclaimer



Forward-looking statements

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